

# Laszlo Gaal

## MD, Residency Bond



### 1.

**Residency Bond Program Ltd. is a multi-award winning Investment Immigration team in Hungary. What makes your team unique from other competitors?**

We do not play the “expert advisor role”, we just collaborate. We know that the future of their family is the most important for our clients.

Working closely together with them, we aim to find the solution that satisfies most of their needs. The customer knows what he wants; we know what is possible, so the result is the best possible solution. Collaboration is our mission.

### 2.

**The Hungarian Residency Bond Program offers Hungarian permanent residency under preferential conditions for non-EU nationals willing to invest into government residency bonds. Please tell us more about the benefits of this compared to the classical programs (e.g. investing in Real Estate or Business)?**

If you buy a real estate in a foreign country, you can never be sure about the current or the future value of the property, just as with opening a business in a foreign country.

Who knows what the outcome will be in five years’ time? If you invest in government bonds, you see the future pretty clearly. You pay EUR 300,000 today and after five years you will get back EUR 300,000. The other main benefit of investing in government bonds is that it takes a mere day or two, whereas buying a business, or a real estate is an extremely time-consuming process.

### 3.

**With a volatile market and oil prices down to a record level, many wealthy families from the GCC countries are opting out to invest abroad.**

**How would you approach wealthy Arab families offering your expertise and services to invest in Hungary?**

The world is changing, and investors need new targets. Hungary is an emerging and open economy, with an overt encouragement of foreign investment. Partnerships with potential investors are considered a national priority; special attention is paid to the needs of companies already settled in Hungary and to the further improvement of the business climate. Residency Bond Program Ltd. is your Hungarian partner. We work with you to obtain a Hungarian residence permit and to find the best investment opportunities.

### 4.

**You also offer your services for Cyprus, Malta and Antigua & Barbuda. Tell us a bit more and if you compare these countries (obviously well known for their citizenship by investment programs), what would you say differentiates Hungary’s residency (bond) program from those classical citizenship by investment programs?**

We offer a variety of investment immigration options. Each of them is the best in one sense or another. The Hungarian program only provides permanent residence, but it is the best value for the money. Cyprus citizenship is the most expensive, but it is also the most satisfying solution. Antigua and Barbuda do not offer European citizenship, but a wide range of visa-free travel for a reasonable price. Hungary stands out from the crowd with its easy, fast, safe program.

### 5.

**What is your strategy servicing more wealthy Arab families from the GCC within the next 3 years?**

Our strategy is very simple: Each client being equally important to us, we always do our best to satisfy our client’s needs. We think that wealthy

**RESIDENCYBOND**  
PROGRAM



*Laszlo Gaal*

Arab families from the GCC have the same intention as other investors: they work for their families’ future. We are also aware that they know business very well, and they are only satisfied with the best. Indeed, we agree. 🗣️

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